

## **New trends in Corporate Cost Control**

As corporate internal and external telecommunications gain importance in most industries, so does its related costs, the difficulty of controlling employees mobile and fixed lines usage, calculating cost conditions, analysing invoices, distributing gross and net cost among departments, subsidiaries, and finally employees. As an immediate solution, in most companies they rely in their own finance or IT departments or/and in the own operators invoice analysing tools to solve the issue; both are big and costly mistakes.

In Telcommunity they know well why. Most operators have launched online and offline tools that help their clients browse through their invoices, but as common sense will tell, these tools obviously do not highlight where cost could be cut, where mistakes are being made, or distribute the cost accordingly to a certain corporate structure. Therefore, most corporations have developed their own tools to overtake such problem; but in all cases the cost of development, updating and adapting, surpasses the potential savings that so well intentioned measures were made for in the first instance.

Telcommunity is the only independent European IT/Consultancy company specialised in, and dedicated solely to one particular corporate problem; how to control, distribute, manage, verify and negotiate, all the different corporate telecommunication cost.

The new service proposal from Telcommunity is a integrated solution service that is not only cost effective, as it charges its clients a small set fee per line, but also can generate extra savings thanks to their unique purposely developed software, in its version 2.0. which does not only read any given invoice format, and translates them into a single comprehensive and easy to read one, but it has been made to fit any given corporate structure, point out deviations, check that each call has been correctly charged by the operator, set alarms, and be a powerful managerial tool.

But it also has an added advantage; it allows every single employee, and supervisors, to browse online through their telecommunication related costs in a manner that all their deviations from corporate usage are highlighted. This translates into self-control, therefore corporate bill reductions. Furthermore, Telcommunity also advises its clients, using its benchmark know how, on how to negotiate their corporate rates with the operators.

Some of the most proactive multinationals in Spain, like Accenture, Cisco Systems, EMC2, Unilever, or Grupo Repletos, have already delegated their problems to Telcommunity. Now the company is looking to extending its services to provide EMEA corporate control coverage, and is focused on becoming the leading partner when talking about real independent and effective corporate cost control outsourcing.